

# **“SOLOMON CEO”**

## **ACTION GUIDE FOR VIDEO TWO**

**(COMPLETE THE ANSWERS IN YOUR PRIVATE JOURNAL)**

“Do you see a man who is speedy in his business?  
He will serve the kings, not the obscure people.”  
-Proverbs 22:29



The riddle that Solomon does not answer: How do we “craft” for kings? What do we do to stand in their presence? How do we get to a point where they SEEK our goods/services/ideas? Tip: when a king promotes you, your career/income/influence will have a meteoric rise.



#1- Who are the first people that come to your mind when you think of the “leaders” or the “big dogs” or the “queens” or the “icons” in YOUR industry?

Leaders who others in your field follow? Who are these “kings/queens” that you would love to work with (or joint venture with, or serve with)?

Who are the influential people in your niche industry...if they recognized and promoted your work and labors and ideas and products...would absolutely revolutionize your life?

Write 7 names of those “kings” and “queens” right now.



#2- Now let's go a step deeper. What tickles these leaders' fancy? What gives them goose bumps? What kind of work do they not only like & respect, what do they love?

Who do they read? Who do they emulate? \*\*\*If these questions leave you in the dark, you are in more of a follower/fan mindset right now, instead of a deep thinking "future" colleague of these leaders\*\*\* That's okay, but if you believe in the message and the vision of the good that your industry can bring to the world (whether it's health & wellness, political freedoms, ministries, reforming education, advancing technology, free enterprise, traveling, popularizing home business, sparking more personal development, strong families, kids sports, etc) it's time to up the game today.



#3- Now, in order to be risen up to them, introduced to them, even beckoned by them, you CANNOT simply regurgitate the thoughts/ideas/products/services they already offer and know. These people usually do not suffer fools gladly, nor does flattery or imitation do much for them ←they usually appreciate adoring “fans” but they rarely work with them.

**You will rise before their eyes ONLY by coming in a contributory manner**, through the recommendation of another who you do not currently know. Inside “Solomon CEO” I will map out a clean and crisp formula on how you can strategically prove yourself up the chain until you are working hand in hand with the leaders who are thinking of right now.

But back to the idea of contribution- what do these leaders need help with? Where are they weak in their current projects? How can you “expand” their influence? Who could you introduce them to that could further their passions? How can you improve their systems? How can you increase their profits? How can you lessen their burdens? How can you further their message and form it so it is more impacting than it currently is?



These questions are merely seeds I wanted to plant in you right now. The rest of the code is inside Solomon CEO. And with this full code, you will strategically position yourself for meteoric advancement in your life's calling and work.

I have used the code inside Solomon CEO to promoted by the kings in 3 distinct industries:

#1- Small example but legit: I was paid for a published article in a leading Christian Think-Tank publication when I was 25 years old. (Hint: I don't even have an official college education and the publication is fairly academic).

#2- Several of my marketing products were promoted by the top leaders in the Online Home Business niche in the last 2 years. (Hint: even one of Donald Trump's CEO's called me for help on putting together a global online strategy...and outside of "Economics" in high school, I never took a single business class in my life).

#3- Right now, the Solomon CEO project is being promoted by some of the top people in the "Personal Development & Potential" industry, and two different publishers (masterminds behind several New York Times Best-Selling Books) are eager to take "Solomon CEO" into main stream media.

In the coming days & weeks & months, as a member inside the Solomon CEO project, you will receive the rest of the formula on how to advance rapidly in the direction of your heart's deepest desires...until you are might just be eating and drinking with the kings and queens you are thinking about right now.

## Just a few important thoughts on **SPEED**

#1- You probably have “ideas” that could be turned into information products or gadgets that can greatly benefit others (intellectual properties and patents that can yield you passive royalties and residual income).

You may also have the rights to sell existing products/services that can make people’s lives easier, healthier, happier, and less burdensome (while simultaneously increasing your quality of life and create for you commissions and passive income) **\*\*\*Wealth is not a zero-sum game where the “winner” makes the sale and the loser “pays” the money.** “Solomon CEO” will teach you much more on that later.

However, if you have a “backlog” of undone projects in your life, the backlog acts as psychological baggage that holds you back from launching new projects, creating new ideas or marketing plans, and advancing quickly in your business. This backlog of undone “stuff” actually causes you to get “stuck” in a major rut (this is the common experience of most people).

To the degree that undone baggage is present in your life, that is the degree your “speed” of business is throttled down. Most people are so weighed down with the undone; they NEVER actually excel forward, but remain at the same income level, the same body size, and the same rut relationally (both socially and in marriage). And instead of a deep satisfaction of comfort and ease, they feel a gnawing pain of anxiety and underachievement ←which leads to low energy and stress.

If this has been your experience, it’s actually not as much your fault as you might think. Few of us are provided the mentors, or the tools, or the environments, or the cultured information that feeds our desire to work quickly and powerfully in the direction of our potential.

Inside the Solomon CEO project, we will begin a very thorough and strategic strategy to unlocking your speed of business action ←which is the key ingredient to excelling to the place where you are thriving on all cylinders & eating and drinking with the kings and queens of your industry ←because your work is so great they need it to grow their vision.

But let's close with just a tip. And it's painful, but necessary:

#1- What are the top "undone" things/burdens in your life right now, that automatically pop into your mind regularly, and eat away at your creative energy and peace of mind? Just write down what involuntarily re-occurs in your mind as "undone" and causes you mild or acute stress? This is a safe place to do the exercise...you will probably not be inclined on moving toward these questions because they are pure pain points. But, in merely exposing them, it is like airing them out in the sunshine and killing the bacteria that cause disease. Plus, I will help you get rid of them inside Solomon CEO.

Examples (both big and small):

"I still don't have my will done. And if I die, the whole thing is going to be a mess."

"Everytime I walk through the garage and see all that mess and clutter, I feel uneasy. It reminds me that my life is messy and out of control."

"I have that terrible secret addiction that nobody knows about, but if it ever got out and was exposed. I'd be ruined. I have to quit but I've tried and I can't."

"I've been putting off signing that contract for three weeks because I just do have all my questions answered."

"I haven't called my Grandma in 2 months and she could die any time now."

"Gosh, my tax records for my business are sloppy at best, and if I get audited, I'm totally screwed."

"I have that book idea I want to share with the world but haven't written one page."

"I still haven't responded to that girl who wants the summer job at our work...and I told her I'd get back to her soon."

At first, you may feel this list is endless, but if you just keep writing until you purge all your burdensome "undone" things on a piece of paper, you will feel more in control and honest about the true state of where your life is at this moment.



#2- Now that you have that list, just make a quick note next to each “undone” regarding “Who” specifically could help you: including people you could pay, or friends & family who could help, or your employees you could pass-off that responsibility until everything is done, or at least in the process of being done.

